

## WHAT WE PRODUCE

Our product line is very broad and changes depending on a range of criteria, including the customer's geographical location, specific technical conditions, the purpose of the product, and how it will be used further. We have customers in over 70 countries worldwide. EVRAZ is constantly improving products and services and hence strengthening our long-term relationships with partners and customers.

Our products are used in various industries and meet the highest quality standards. All our products are certified (a number of certificates can be viewed at the English version of the official EVRAZ website).

## **MAIN AND ANCILLARY PRODUCTS**

| Type of products      | Description                                                                                                                                                                                                                                                                                                  |
|-----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Construction products | EVRAZ steel is used to construct bridges, residential homes, office buildings, and stadiums.                                                                                                                                                                                                                 |
| Railway products      | EVRAZ is one of the largest and most advanced manufacturers of railway products in the world. In addition to rails, our railway products also include rail tracks for trams and metros, parts for carriages, and railway wheels.                                                                             |
| Tubular products      | EVRAZ is a leading supplier of large diameter line pipes for oil and natural gas transportation, and is the only supplier of LD pipe that is fully made in Canada. We are also a leading producer of small diameter line pipes used in construction, energy exploration, and production.                     |
| Industrial products   | EVRAZ is a major player in the industrial market. Our product line serves the following sectors:  mining machine-building hardware                                                                                                                                                                           |
| Vanadium products     | EVRAZ is the only full-cycle producer of vanadium in the world, and offers a complete range of vanadium products. The Group produces around 20 high-purity, performance-based vanadium chemicals, and also offers an extensive line of vanadium alloys that can double the strength of mild steel.           |
| Raw materials         | For main metallurgical production EVRAZ also extracts such raw materials as iron ore, coal, and limestone.  Our own iron ore and coal extraction activities to a large extent cover the Group's internal needs in this area. In 2018 coal self-sufficiency equalled to 69%, iron ore self-sufficiency – 70%. |

We greatly value our clients, and therefore strive to improve not only our products, but also the experience that clients have from interacting with us, and we provide a tailored approach to each of them.

We widely apply a range of modern technologies, and also develop and use mobile apps. For

example, people can view our wheel shop at EVRAZ NTMK in Nizhny Tagil, Russia by downloading our EVRAZ Wheels app from the Apple App or Google Play stores. It is even possible to connect via Google Cardboard glasses and enjoy a virtual reality experience.







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